

Poštovani,

pozivamo vas na *Znanstveni utorak* koji će se održati **29. svibnja 2018.** godine (utorak) u Ekonomskom institutu, Zagreb, I. kat, s početkom u 14:00 sati. Izlaganje će održati dr. sc. **Tomislav Vukina** na temu:

Sorting into Contests: Evidence from Production Contracts

The presentation relies on a paper which investigates sorting patterns among chicken producers who are offered a menu of contracts to choose from. The paper shows that the sorting equilibrium reveals a positive sorting where higher ability producers self-select themselves into contracts to grow larger chickens and lower ability types self-select themselves into contracts to grow smaller birds. It also shows that eliciting this type of sorting behavior is profit-maximizing for the principal. In the empirical part of the paper, the growers' abilities are first estimated using a two-way fixed effects model and subsequently these estimated abilities are used to estimate a random utility model of contract choice. The empirical results are strongly supportive of the developed theory.

Tomislav Vukina profesor je ekonomike poljoprivrede i resursa na Sveučilištu North Carolina State. Istraživački interesi su mu ekonomika poljoprivrede, okoliša i resursa, a objavljivao je radove i iz ekonomike zdravstva. Studirao je ekonomiju na Sveučilištu u Rhode Islandu (PhD, 1991.) i Sveučilištu u Zagrebu (MA, 1982. i dipl. oec., 1978.).

Zahvaljujemo na odazivu.